

Purchase Request #7
Regular Board Meeting October 3, 2022
Consideration of Approval to Contract for Fiber Optics Training Courses

ADMINISTRATION RECOMMENDATION/REPORT

The administration recommends that the Board of Trustees approve a contract with Adtell Integration to provide fiber optics training courses for the continuing professional development (CPD) department.

BACKGROUND

Pursuant to the recent passage of the Biden-Harris Internet for All initiative to bring affordable and reliable internet to everyone in America, there is a new demand for fiber optic technicians all over the country. The infrastructure law signed in May 2022 will create opportunities to install fiber optic cable all across the country.

Request for proposals #RFP 22-49 was issued on August 4, 2022 to procure fiber optics training course services. Three responses were received and evaluated by a team comprised of representatives from CPD who determined the proposal submitted by Adtell Integration will provide the best value to the College.

IMPACT OF THIS ACTION

Utilizing the services of Adtell Integration will allow CPD to continue offering students this in-demand fiber optics training. CPD began offering this training in 2020 in anticipation of the law's passage, leading the way ahead of other colleges and universities. The program boasts a one hundred percent pass rate on the certified exam, and immediate employment opportunities for students who completed the course. Not offering this training will cause interested students to seek similar training from other institutions.

BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)

The estimated annual expenditure is \$130,000 and will be funded from the HEERF and Texas Workforce Commission Logistic and Aerospace grants, and CPD's 2022-2023 operational budget, and subsequent year budgets, as approved.

MONITORING AND REPORTING TIMELINE

The initial one-year award term will commence on October 4, 2022, with renewal options of four one-year terms.

ATTACHMENTS

Attachment 1 - Tabulation

RESOURCE PERSONNEL

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RFP 22-49 FIBER OPTICS TRAINING COURSE

Attachment 1 – Tabulation

Supplier Name		Adtell Integration	BDI Datalynk, LLC	EDS Tech Training Sites, LLC
Firm Experience	15	13.00	12.50	10.50
Personnel Experience	25	17.08	22.08	12.50
Project Understanding	25	21.25	20.83	19.17
References	5	4.17	4.92	3.98
Price	30	30.00	17.77	0.50
Price Per Student		\$1,650	\$2,785	\$100,000
Total Points	100	85.50	78.10	46.65